

### A Woman's Concern, Inc. (AWC) dba Your Options Medical Centers

**Vision:** To see a day when all parents choose life for their baby.

**Mission:** **Engage** with life honoring services **Embrace** with life-saving truth **Empower** with life-changing support.

**Purpose:** To reach more women and save more lives.

#### **Calling and History:**

A Woman's Concern, Inc. was birthed in 1991 from the conviction that it is not enough to be against abortion, but that we must do everything humanly possible to help women keep their babies and parent well or lovingly release for adoption. In 1999, the ministry obtained a medical clinic license from the Massachusetts Department of Public Health which made it possible to offer lab-quality pregnancy testing and ultrasounds to women at risk for abortion. Through the years, we have operated out of different centers and communities but our core mission has never changed.

#### **Ministry Model:**

Massachusetts is one of four states that require a pregnancy center to acquire a medical clinic license or operate as a doctor's office in order to provide ultrasound services. Based on our statistics, when women who are considering an abortion view an ultrasound of their baby, they change their mind over 60% of the time. **The importance of ultrasound is therefore crucial in changing the hearts and minds of mothers** and protecting the unborn and why Your Options Medical is committed to providing this vital service.

#### **Key Distinctions:**

- Currently operates four medical pregnancy centers: Revere, Fall River, Brookline, Hyannis.
- Owns and operates the only mobile medical clinic in Massachusetts that is equipped to provide ultrasounds on a mobile platform.
- Has developed partnerships with non-medical pregnancy centers throughout Massachusetts to make them virtual medical centers by offering their clients ultrasound services through our medical clinics.
- Cares for and supports women during and after pregnancy.
- Collaborates with community agencies to help meet the practical needs of women and their babies.

#### **Success Indicators:**

All Centers	2020	2021	2022	2023
Total Visits	1106	1458	2248	1590
Total Pregnancy Tests	286	440	602	429
Total Ultrasounds	307	436	640	391
Total Spiritual Discussions	166	166	173	163
Total Babies Born	138	168	218	203

**Growth Strategies:**

- Recruit and train additional medical professionals to increase availability of ultrasound and expand medical services.
- Assess the need for future centers in other high risk abortion communities.
- Move into our new location in Southbridge, MA.
- Deploy mobile clinic on Cape Cod.

**Board of Directors, Advisory Committees, and Key Staff:**

<p><b>Board of Directors:</b>  Paul Linehan, Chairman  William Hardy, Treasurer  Teresa Larkin, Executive Director  Pastor David Hill, Clerk  Emily Colson  Pastor Reggie Smalls  Paul Keough, MD  Richard Reid</p> <p><b>Advisory Board:</b>  Joan DeSantis, Radiologist  Maria Falzon, MD  Mark Lowney, MD</p>	<p><b>Key Staff:</b>  Teresa Larkin, Executive Director  Nancy Jamgochian, MS, RN, Nurse Manager  Arevig Seitan, RN, NP  Marissa Fagerquist, Communications  Janet Pioccone, Operations</p> <p><b>Nursing Staff:</b>  Nancy Jamgochian, RN  Arevig Seitan, NP  Eileen Murphy RN  Gladys Alfonso, RN  Diane Danahy, RN</p>
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**Income & Expenses:**

	2020	2021	2022	2022	2023
Total Income	\$479,301	\$571,568	\$571,568	\$629,101	\$597,333
Total Expenses	\$485,320	\$563,497	\$563,497	\$647,843	\$596,829

- In 2023, 70% of our income was received through Recurring and Annual Gifts, 14% through Baby Bottle Campaigns, 14% through Appeals and Events, 2% through Foundation Grants.
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**Current Needs:**

- Patient advocates for all centers.
- Qualified board members with a passion to serve and who are influencers in their communities.
- Radiologist and OB/GYN medical professionals.

**Contact Info:**

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Website: [partnersofyom.org](http://partnersofyom.org) (Donors)    [youroptionsma.org](http://youroptionsma.org) (Patient)